



Research article

Cost optimization model for items having fuzzy demand and deterioration with two-warehouse facility under the trade credit financing

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Abstract: Most of the researchers developed their inventory models to forecast the optimal replenishment quantity and time in view of minimizing the total inventory cost by considering deterministic demand and the deterioration of the items. But, in real business these demands and deterioration are mostly fuzzy in nature due to many practical factors, such as increase or decrease in goodwill of the product, competition from the substitute products, scientific advancement in preserving facilities, change in environmental conditions and so on. So by following researcher's classical inventory model, retailer may order less or excess amount of items than the actual requirement. As a result, retailer may face loss in business or increase in cost. Moreover, in many cases, suppliers offer trade credit to increase their sales, and by availing the trade credit facility the retailer purchases a number of items more than the existing storage capacity (in own warehouse) in order to minimize the ordering cost and investment capital. To accommodate these excess amounts of items retailer may hire a warehouse on rent basis. In the light of these facts, we develop a cost optimization model for the inventory items having fuzzy demand and deterioration with two-warehouse facility under trade credit financing by considering triangular fuzzy numbers for the associated parameters. The Graded Mean Integration Representation defuzzification technique is used and numerical examples are provided to justify the validity of the proposed model. Finally, sensitivity analysis of major parameters has been incorporated to draw the managerial insight on optimal solution.

Keywords: inventory model; fuzzy demand and deterioration; trade credit offer; graded mean integration method

Mathematics Subject Classification: 90B05, 03E72

1. Introduction

In day-to-day life, inventory management plays a key role in the most of the business firms, organizations and retail management, etc. The objective of the inventory management is to minimize the total inventory cost by deciding the time when a replenishment of items to be occurring and the amount of such replenishment is to be ordered. While developing inventory models, researchers consider many constraints such as demand, deterioration, warehouse facility, ordering cost, holding cost, inflation, shortages, backlogging, trade credit, advertisement cost and so on.

Deterioration means spoilage, decay, damage or loss of its utility for the original purpose of items. This leads to increase in the inventory cost. So, it acts as a key component of the inventory management systems for most of the business firms. Thus, it's drawn the considerable attention by researchers and academicians. Initially, Ghare and Schrader [1] incorporated the deterioration in their EOQ model. Recently, Mishra *et al.* [2], Banerjee and Agrawal [3], Tiwari *et al.* [4], Chen *et al.* [5], Zhang and Wang [6], Braglia *et al.* [7], and Alvarez *et al.* [8], and Shaik *et al.* [9] developed inventory models by considering different deteriorations.

In classical inventory models, based on the existing historical data, researchers consider the demand, deterioration, holding cost, deterioration cost and other constraints; but in general, these decisions may have vagueness due to lack of accurate information and the ambiguity arising from the qualitative judgment of decision-makers. For instance, estimated demand for inventory model may have uncertainty due to introduction of substitute products into the market or in the case of single period inventory. Also, the competitors strategy to increase their sales may affect the estimated demand. As a result, the total amount of items ordered for the cycle becomes deficit or surplus to the actual requirement. Thus, the crisp values for the parameters associated with inventory are inadequate to model the real world stock management problems. Hence, to overcome these imprecisions in inventory constrains many researchers incorporated fuzziness in their models. Initially, Lee and Yao [10] considered fuzziness in demand and production quantity constraints in their economic production quantity model. Consequently, Kao and Hsu [11], Dutta *et al.* [12], Wang *et al.* [13], Sadeghi *et al.* ([14, 15]), and Kundu *et al.* [16] assumed fuzzy demand in their inventory models. Next, Maiti and Maiti [17], and Rong *et al.* [18] considered fuzzy lead time in their inventory models. Shabani *et al.* [19] considered both demand and deterioration as fuzzy numbers for their inventory problem. Further, Singh *et al.* [20], Samal and Pratihar [21], Mahata and Mahata [22], Jain *et al.* [23], Shaikh *et al.* [24] and Pal *et al.* [25] developed their inventory models in fuzzy environment.

In the present competitive business world, it is very difficult for the retailer to get a warehouse with sufficient space to store the items and operate it as a sales center in a busy market place due to scarcity of space and high rent. So, they maintain a decorative showroom at busy market places to attract the customers in return boost their sales. At the same time, to avoid heavy rent, a separate warehouse may be little away from the market is used for storage. Further, retailer place the order for more quantity than the existing storage capacity, when the seasonal products or new products having high demand arrives to the market. Also, it has been observed that, when a supplier offers a price discount or trade credit financing, retailer purchase the items in bulk. In such scenarios, to accommodate the excess amount of items, the retailer may hire a warehouse on rent basis. Thus, by recognizing these practical situations, many researchers developed two warehouse inventory models. An early discussion on two warehouse inventory model was made by Hartley [26]. Following Hartley [26], Sarma [27], Pakkala

and Achary [28], Lee and Hsu [29], Yang [30], Agarwal *et al.* [31], Sett *et al.* [32] and Shaik *et al.* [33] developed two warehouse house inventory models by considering deterministic demand.

In the traditional inventory models, it is often assumed that the supplier receives his payment as soon as the retailer receives the items. But, with the change in business trend and globalization, many multinational companies enter into the retail business. This effects a fierce competition among the suppliers to enhance their business. So, they are implementing many strategies to promote their sales. Among all those, trade credit financing has been popularly acknowledged as an imperative way to increase the sales. Since, the trade credit offer encourages the existing retailers to purchase more quantity and attract new retailers. This causes a decrease in on-hand inventory and holding cost of the supplier. Moreover, beyond the offer period supplier collect the interest on due amount from the retailer. As a result, supplier maximizes his profit and minimizes the inventory cost. On the other hand, trade credit offer acts as an alternative price discount, reduction in ordering cost and investment capital to the retailer. During the credit period, retailers can earn the interest on revenue accumulated by selling the items and this may improve retailer's profit. Though, a retailer buys more quantity to avail the benefits of trade credit. In fact, the existing warehouse is not enough to keep these items. Then the situation demands retailer to hire a rented warehouse. Thus, the above literature motivated many researchers to incorporate the concept of trade credit financing in their inventory models. In this direction, the first attempt was made by Haley and Higgins [34]. Later on, many researchers contributed their work in the field of trade credit financing. Recently, Liang and Zhou [35], Liao *et al.* [36], Guchhait *et al.* [37], Lio *et al.* [38], Bhunia *et al.* [39], Jaggi *et al.* ([40, 43, 46]), Bhunia and Shaikh [41], Tiwari *et al.* [42], Kaliraman *et al.* [44], and Chakraborty *et al.* [45] obtained useful results in their inventory problems having two warehouse facility under trade credit financing. Further, Shabani *et al.* [19], Sing *et al.* [20], and Rong *et al.* [18] developed two warehouse inventory model with trade credit financing by considering one or more fuzzy constraints. Next, Shaikh *et al.* [24] and Mahata and Mahata [22] obtained optimal result for a fuzzy EOQ model by considering trade credit.

Motivated essentially by the above discussed aspects, we develop a two warehouse cost optimization model for the inventory items having fuzzy demand and deterioration under trade credit financing. In particular, we have considered the triangular fuzzy numbers for the associated demand and deterioration parameters, and the Graded Mean Integration Representation (GMIR) technique is used for defuzzification in view of getting the results in crisp versions. The model is also supported by numerical examples justifying the validity of the study. The overall aim of the authors is to obtain, the more realistic, optimal values for total inventory cost and replenishment time. Finally, sensitivity analysis of major parameters is conducted to draw the managerial insight on optimal solution. The literature related to present study as discussed above is presented briefly in Table 1.

Table 1. Literature review related to present paper in brief.

Author(s)	Year	Demand Pattern	Deterioration Pattern	Storages	Trade Credit
Haley and Higgins [34]	1973	Deterministic		One	Yes
Hartley [26]	1976	Deterministic	Deterministic	Two	No
Sarma [27]	1987	Deterministic	Deterministic	Two	No
Pakkala and Achary [28]	1992	Deterministic	Deterministic	Two	No
Lee and Yao [10]	1998	Fuzzy	No	One	No
Kao and Hsu [11]	2002	Fuzzy	No	One	No
Dutta <i>et al.</i> [12]	2007	Fuzzy	No	One	No
Rong <i>et al.</i> [18]	2008	Deterministic	Deterministic	Two	No
Lee and Hsu [29]	2009	Deterministic	Deterministic	Two	No
Liang and Zhou [35]	2011	Deterministic	Deterministic	Two	Yes
Sett <i>et al.</i> [32]	2012	Deterministic	Deterministic	Two	No
Liao <i>et al.</i> [36]	2012	Deterministic	Deterministic	Two	Yes
Yang [30]	2012	Deterministic	Deterministic	Two	No
Agarwal <i>et al.</i> [31]	2013	Deterministic	Deterministic	Two	No
Sing <i>et al.</i> [20]	2013	Fuzzy	No	Two	Yes
Guchhait <i>et al.</i> [37]	2013	Deterministic	Deterministic	Two	Yes
Lio <i>et al.</i> [38]	2013	Deterministic	Deterministic	Two	Yes
Bhunia <i>et al.</i> [39]	2014	Deterministic	Deterministic	Two	Yes
Jaggi <i>et al.</i> [40]	2014	Deterministic	Deterministic	Two	Yes
Bhunia and Shaikh [41]	2015	Deterministic	Deterministic	Two	Yes
Sadeghi <i>et al.</i> [15]	2015	Fuzzy	No	One	No
Tiwari <i>et al.</i> [42]	2016	Deterministic	Deterministic	Two	Yes
Shabani <i>et al.</i> [19]	2016	Fuzzy	Fuzzy	Two	Yes
Sadeghi <i>et al.</i> [14]	2016	Fuzzy	No	One	No
Jaggi <i>et al.</i> [43]	2017	Deterministic	Deterministic	Two	Yes
Kaliraman <i>et al.</i> [44]	2017	Deterministic	Deterministic	Two	Yes
Kundu <i>et al.</i> [16]	2017	Fuzzy	No	One	No
Chakraborty <i>et al.</i> [45]	2018	Deterministic	Deterministic	Two	Yes
Present Paper		Fuzzy	Fuzzy	Two	Yes

2. Assumptions and notations

2.1. Assumptions

Assumptions made for the model are as follows:

- (i) all items in the inventory are of the same kind
- (ii) items in the inventory have fuzzy exponential demand and constant fuzzy deterioration
- (iii) inventory designed for Two-Warehouses (that is, Owned Warehouse (OW), and Rented

Warehouse (RW))

- (iv) owned warehouse has limited capacity to store the items; where as the rented warehouse has infinite capacity
- (v) there is no loss of customers during the cycle, that means, shortages are not allowed
- (vi) the lead time is negligible
- (vii) the rate of deterioration in RW is less than that of OW, since it provides better facilities than of OW
- (viii) the holding cost of items in RW is greater than that of OW, as it includes transportation charges and better facilities
- (ix) the rate of replenishment is infinite
- (x) the maximum number of deteriorating units in OW should not exceed the demand at any time.

2.2. Notations

Following notations are used while developing the model.

- $\mathcal{R}(t)$: Demand function ($\mathcal{R}(t) = \tilde{\alpha}e^{\tilde{\beta}t}$ $\tilde{\alpha} > 0, 0 < \tilde{\beta} < 1$, with fuzzy parameters).
- \mathbb{N} : The maximum number of items can be stored in OW.
- $\tilde{\kappa}$: Fuzzy rate of deterioration in OW.
- $\tilde{\lambda}$: Fuzzy rate of deterioration in RW.
- ϵ_o : Ordering cost per cycle.
- ϵ_p : Purchase cost per unit item.
- ϵ_s : Selling price per unit item.
- H_o : Holding cost in OW per unit item.
- H_r : Holding cost in RW per unit item .
- τ : At which RW becomes empty.
- T : At which OW becomes empty, that is, total cycle time.
- $Q_o(t)$: Inventory level at any time t in OW, $t \in [0, T]$.
- $Q_r(t)$: Inventory level at any time t in RW, $t \in [0, \tau]$
- M : Trade Credit period offered by the supplier.
- θ : Rate of interest on payable amount.
- ϑ : Rate of interest earned on revenue accumulated by selling the items.
- $\widetilde{TC}(\tau)$: Fuzzy total cost of the inventory.
- $GTC(\tau)$: Defuzzified total cost of inventory.
- GT : Defuzzified total cycle time.

3. Mathematical model

The inventory cycle is started with \mathbb{W} items at $t = 0$. At first, the OW is filled to its maximum capacity \mathbb{N} , and then the rest of the items are kept in RW. To reduce the cost of the inventory system, the retailer sells the items from RW first and then sells the items from OW. The inventory level in RW decreases due to both demand and deterioration in the interval $t \in [0, \tau]$ and reaches to zero at $t = \tau$. Similarly, the inventory level in OW decreases due to deterioration in the interval $[0, \tau]$, and due to both demand and deterioration in the interval $[\tau, T]$ both the warehouses become empty at $t = T$. The Figure 1 depicts the inventory level at any time t .

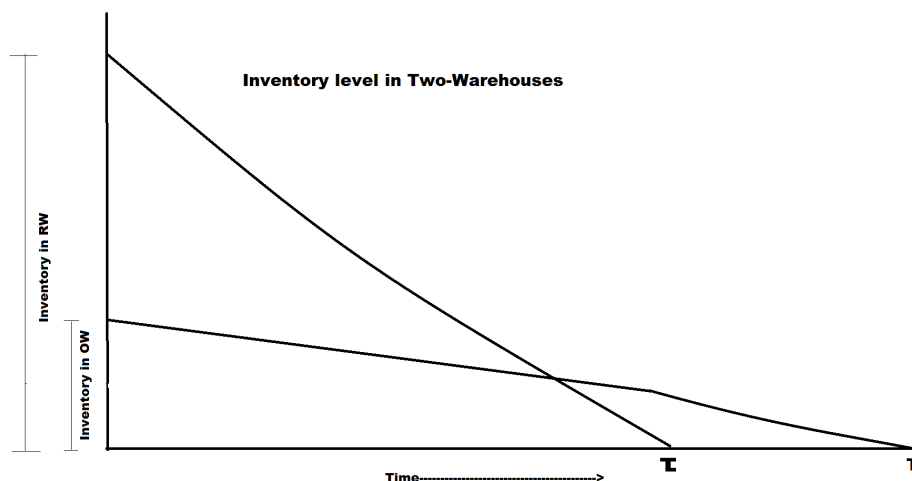


Figure 1. Inventory level at any time t in both the warehouses.

Inventory level in RW at any time t ($0 \leq t \leq \tau$) is governed by the differential equation

$$\frac{dQ_r(t)}{dt} + \tilde{\lambda}Q_r(t) = -\tilde{\alpha}e^{\tilde{\beta}t} \quad (1)$$

under the boundary condition $Q_r(\tau) = 0$.

On solving Eq 1, we get

$$Q_r(t) = -\frac{\tilde{\alpha}e^{\tilde{\lambda}(-t)}}{\tilde{\beta} + \tilde{\lambda}} \left(e^{t(\tilde{\beta} + \tilde{\lambda})} - e^{\tau(\tilde{\beta} + \tilde{\lambda})} \right) \quad (0 \leq t \leq \tau). \quad (2)$$

Inventory level in OW at any time t ($0 \leq t \leq \tau$) is governed by the differential equation

$$\frac{dQ_o(t)}{dt} + \tilde{\kappa}Q_o(t) = 0 \quad (0 \leq t \leq \tau) \quad (3)$$

under the boundary condition $Q_o(0) = \mathbb{N}$.

On solving Eq 3, we get

$$Q_o(t) = \mathbb{N}e^{\tilde{\kappa}(-t)} \quad (0 \leq t \leq \tau). \quad (4)$$

Inventory level in OW at any time t , ($\tau \leq t \leq T$) is governed by the differential equation

$$\frac{dQ_o(t)}{dt} + \tilde{\kappa}Q_o(t) = -\tilde{\alpha}e^{\tilde{\beta}t} \quad (\tau \leq t \leq T), \quad (5)$$

under the boundary condition $Q_o(\tau) = \mathbb{N}e^{\tilde{\kappa}(-\tau)}$.

On solving differential Eq 5, we get

$$Q_o(t) = \frac{e^{\tilde{\kappa}(-t)}}{\tilde{\beta} + \tilde{\kappa}} \left(\tilde{\alpha}e^{\tau(\tilde{\beta} + \tilde{\kappa})} + \tilde{\beta}\mathbb{N} + \tilde{\kappa}\mathbb{N} - \tilde{\alpha}e^{t(\tilde{\beta} + \tilde{\kappa})} \right). \quad (6)$$

As per our assumption $Q_o(t)$ is 0 at $t = T$. Thus using $Q_o(T) = 0$ in equation (6) and solving for T , we get

$$T = \frac{1}{\tilde{\beta} + \tilde{\kappa}} \log \left(e^{\tilde{\beta}\tau + \tilde{\kappa}\tau} + \frac{\tilde{\beta}\mathbb{N}}{\tilde{\alpha}} + \frac{\tilde{\kappa}\mathbb{N}}{\tilde{\alpha}} \right). \quad (7)$$

The different costs associated with inventory are

(i) ordering cost

$$OC = \epsilon_o \quad (8)$$

(ii) stock holding cost

$$\begin{aligned} SHC &= H_r \int_0^\tau Q_r(t) dt + H_o \left(\int_0^\tau Q_o(t) dt + \int_\tau^T Q_o(t) dt \right) \\ &= \frac{H_r \tilde{\alpha}}{\tilde{\beta} \tilde{\lambda} (\tilde{\beta} + \tilde{\lambda})} \left(\tilde{\beta} e^{\tau(\tilde{\beta} + \tilde{\lambda})} - (\tilde{\beta} + \tilde{\lambda}) e^{\tilde{\beta}\tau} + \tilde{\lambda} \right) + H_o \left(\frac{\mathbb{N} - \mathbb{N} e^{-\tilde{\kappa}\tau}}{\tilde{\kappa}} + \frac{(\tilde{\beta} + \tilde{\kappa}) e^{-\tilde{\kappa}\tau}}{\tilde{\beta} \tilde{\kappa} (\tilde{\beta} + \tilde{\kappa})} \left(\tilde{\alpha} e^{\tau(\tilde{\beta} + \tilde{\kappa})} + \tilde{\beta} \mathbb{N} \right) \right. \\ &\quad \left. - \frac{e^{\tilde{\kappa}(T-\tau)}}{\tilde{\beta} \tilde{\kappa} (\tilde{\beta} + \tilde{\kappa})} \left(\tilde{\alpha} \tilde{\beta} e^{\tau(\tilde{\beta} + \tilde{\kappa})} + \tilde{\beta} \mathbb{N} (\tilde{\beta} + \tilde{\kappa}) + \tilde{\alpha} \tilde{\kappa} e^{T(\tilde{\beta} + \tilde{\kappa})} \right) \right) \end{aligned} \quad (9)$$

(iii) deterioration cost

$$\begin{aligned} DC &= \epsilon_p \left(\tilde{\lambda} \int_0^\tau Q_r(t) dt + \tilde{\kappa} \left(\int_0^\tau Q_o(t) dt + \int_\tau^T Q_o(t) dt \right) \right) \\ &= \epsilon_p \left\{ \frac{\tilde{\lambda} \tilde{\alpha}}{\tilde{\beta} \tilde{\lambda} (\tilde{\beta} + \tilde{\lambda})} \left(\tilde{\beta} e^{\tau(\tilde{\beta} + \tilde{\lambda})} - (\tilde{\beta} + \tilde{\lambda}) e^{\tilde{\beta}\tau} + \tilde{\lambda} \right) + \tilde{\kappa} \left(\frac{\mathbb{N} - \mathbb{N} e^{-\tilde{\kappa}\tau}}{\tilde{\kappa}} + \frac{(\tilde{\beta} + \tilde{\kappa}) e^{-\tilde{\kappa}\tau}}{\tilde{\beta} \tilde{\kappa} (\tilde{\beta} + \tilde{\kappa})} \left(\tilde{\alpha} e^{\tau(\tilde{\beta} + \tilde{\kappa})} + \tilde{\beta} \mathbb{N} \right) \right. \right. \\ &\quad \left. \left. - \frac{e^{\tilde{\kappa}(T-\tau)}}{\tilde{\beta} \tilde{\kappa} (\tilde{\beta} + \tilde{\kappa})} \left(\tilde{\alpha} \tilde{\beta} e^{\tau(\tilde{\beta} + \tilde{\kappa})} + \tilde{\beta} \mathbb{N} (\tilde{\beta} + \tilde{\kappa}) + \tilde{\alpha} \tilde{\kappa} e^{T(\tilde{\beta} + \tilde{\kappa})} \right) \right) \right\} \end{aligned} \quad (10)$$

(iv) interest payable by retailer

case 1 ($M \leq \tau \leq T$)

$$\begin{aligned} IP1 &= \theta \epsilon_p \left(\int_M^\tau Q_r(t) dt + \int_M^\tau Q_o(t) dt + \int_\tau^T Q_o(t) dt \right) \\ &= \theta \epsilon_p \left\{ \frac{\tilde{\alpha}}{\tilde{\beta} \tilde{\lambda} (\tilde{\beta} + \tilde{\lambda})} \left(-(\tilde{\beta} + \tilde{\lambda}) e^{\tilde{\beta}\tau} + \tilde{\beta} e^{\tau(\tilde{\beta} + \tilde{\lambda}) - \tilde{\lambda}M} + \tilde{\lambda} e^{\tilde{\beta}M} \right) + \frac{\mathbb{N}}{\tilde{\kappa}} \left(e^{\tilde{\kappa}(-M)} - e^{-\tilde{\kappa}\tau} \right) \right. \\ &\quad \left. + \frac{(\tilde{\beta} + \tilde{\kappa}) e^{-\tilde{\kappa}\tau}}{\tilde{\beta} \tilde{\kappa} (\tilde{\beta} + \tilde{\kappa})} \left(\tilde{\alpha} e^{\tau(\tilde{\beta} + \tilde{\kappa})} + \tilde{\beta} \mathbb{N} \right) - \frac{e^{-\tilde{\kappa}T} \tilde{\alpha} \tilde{\beta} e^{\tau(\tilde{\beta} + \tilde{\kappa})}}{\tilde{\beta} \tilde{\kappa} (\tilde{\beta} + \tilde{\kappa})} + \tilde{\beta} \mathbb{N} (\tilde{\beta} + \tilde{\kappa}) + \tilde{\alpha} \tilde{\kappa} e^{T(\tilde{\beta} + \tilde{\kappa})} \right\} \end{aligned} \quad (11)$$

case 2 ($\tau < M \leq T$)

$$IP2 = \theta \epsilon_p \left(\int_M^T Q_o(t) dt \right)$$

$$= \theta \epsilon_p \left\{ \frac{e^{\tilde{\kappa}(-M)}}{\tilde{\beta}\tilde{\kappa}(\tilde{\beta} + \tilde{\kappa})} \left(\tilde{\alpha}\tilde{\beta}e^{\tau(\tilde{\beta} + \tilde{\kappa})} + \tilde{\beta}\mathbb{N}(\tilde{\beta} + \tilde{\kappa}) + \tilde{\alpha}\tilde{\kappa}e^{M(\tilde{\beta} + \tilde{\kappa})} \right) - \frac{e^{\tilde{\kappa}(-T)}}{\tilde{\beta}\tilde{\kappa}(\tilde{\beta} + \tilde{\kappa})} \left(\tilde{\alpha}\tilde{\beta}e^{\tau(\tilde{\beta} + \tilde{\kappa})} + \tilde{\beta}\mathbb{N}(\tilde{\beta} + \tilde{\kappa}) + \tilde{\alpha}\tilde{\kappa}e^{T(\tilde{\beta} + \tilde{\kappa})} \right) \right\} \quad (12)$$

case 3 ($M > T$)

$$IP3 = 0 \quad (13)$$

(v) interest earned by retailer

case 1 ($M \leq T$)

$$IE1 = \vartheta \epsilon_s \left(\int_0^M t * \mathcal{R}(t) dt \right) = \frac{\tilde{\alpha}\vartheta \epsilon_s}{\tilde{\beta}^2 T} \left(e^{\tilde{\beta}M} (\tilde{\beta}M - 1) + 1 \right) \quad (14)$$

case 2 ($M > T$)

$$IE2 = \vartheta \epsilon_s \left(\int_0^M t * \mathcal{R}(t) dt + (M - T) \int_0^M \mathcal{R}(t) dt \right) = \vartheta \epsilon_s \left(\frac{\tilde{\alpha}}{\tilde{\beta}} (M - T) (e^{\tilde{\beta}T} - 1) + \frac{\tilde{\alpha}}{\tilde{\beta}^2} (e^{\tilde{\beta}T} (\tilde{\beta}T - 1) + 1) \right) \quad (15)$$

Thus, the total relevant fuzzy total cost of the inventory per unit time is

$\widetilde{TC}(\tau, T) = (\text{Ordering Cost} + \text{Stock Holding Cost} + \text{Deterioration Cost} + \text{Interest Payable} - \text{Interest Earned})/T$.

Therefore,

$$\widetilde{TC}(\tau, T) = \begin{cases} \widetilde{TC1}, & M \leq \tau \leq T \\ \widetilde{TC2}, & \tau < M \leq T \\ \widetilde{TC3}, & M > T. \end{cases} \quad (16)$$

Here, we have

$$\begin{aligned} \widetilde{TC1}(\tau) &= \frac{1}{T} \left\{ \epsilon_o + \frac{H_r \tilde{\alpha}}{\tilde{\beta}\tilde{\lambda}(\tilde{\beta} + \tilde{\lambda})} \left(\tilde{\beta}e^{\tau(\tilde{\beta} + \tilde{\lambda})} - (\tilde{\beta} + \tilde{\lambda})e^{\tilde{\beta}\tau} + \tilde{\lambda} \right) + H_o \left[\frac{\mathbb{N} - \mathbb{N}e^{-\tilde{\kappa}\tau}}{\tilde{\kappa}} \right. \right. \\ &+ \left. \frac{(\tilde{\beta} + \tilde{\kappa})e^{-\tilde{\kappa}\tau}}{\tilde{\beta}\tilde{\kappa}(\tilde{\beta} + \tilde{\kappa})} \left(\tilde{\alpha}\tilde{\beta}e^{\tau(\tilde{\beta} + \tilde{\kappa})} + \tilde{\beta}\mathbb{N} \right) - \frac{e^{\tilde{\kappa}(-T)}}{\tilde{\beta}\tilde{\kappa}(\tilde{\beta} + \tilde{\kappa})} \left(\tilde{\alpha}\tilde{\beta}e^{\tau(\tilde{\beta} + \tilde{\kappa})} + \tilde{\beta}\mathbb{N}(\tilde{\beta} + \tilde{\kappa}) + \tilde{\alpha}\tilde{\kappa}e^{T(\tilde{\beta} + \tilde{\kappa})} \right) \right] \\ &+ \epsilon_p \left[\frac{\tilde{\lambda}\tilde{\alpha}}{\tilde{\beta}\tilde{\lambda}(\tilde{\beta} + \tilde{\lambda})} \left(\tilde{\beta}e^{\tau(\tilde{\beta} + \tilde{\lambda})} - (\tilde{\beta} + \tilde{\lambda})e^{\tilde{\beta}\tau} + \tilde{\lambda} \right) + \tilde{\kappa} \left(\frac{\mathbb{N} - \mathbb{N}e^{-\tilde{\kappa}\tau}}{\tilde{\kappa}} + \frac{(\tilde{\beta} + \tilde{\kappa})e^{-\tilde{\kappa}\tau}}{\tilde{\beta}\tilde{\kappa}(\tilde{\beta} + \tilde{\kappa})} \left(\tilde{\alpha}\tilde{\beta}e^{\tau(\tilde{\beta} + \tilde{\kappa})} + \tilde{\beta}\mathbb{N} \right) \right. \right. \\ &\left. \left. - \frac{e^{\tilde{\kappa}(-T)}}{\tilde{\beta}\tilde{\kappa}(\tilde{\beta} + \tilde{\kappa})} \left(\tilde{\alpha}\tilde{\beta}e^{\tau(\tilde{\beta} + \tilde{\kappa})} + \tilde{\beta}\mathbb{N}(\tilde{\beta} + \tilde{\kappa}) + \tilde{\alpha}\tilde{\kappa}e^{T(\tilde{\beta} + \tilde{\kappa})} \right) \right] \right\} - \left[\frac{\tilde{\alpha}\vartheta \epsilon_s}{\tilde{\beta}^2 T} \left(e^{\tilde{\beta}M} (\tilde{\beta}M - 1) + 1 \right) \right] \end{aligned}$$

$$\begin{aligned}
& + \theta \epsilon_p \left[\frac{\tilde{\alpha}}{\tilde{\beta} \tilde{\lambda} (\tilde{\beta} + \tilde{\lambda})} \left(-(\tilde{\beta} + \tilde{\lambda}) e^{\tilde{\beta} \tau} + \tilde{\beta} e^{\tau(\tilde{\beta} + \tilde{\lambda}) - \tilde{\lambda} M} + \tilde{\lambda} e^{\tilde{\beta} M} \right) + \frac{\tilde{N}}{\tilde{\kappa}} \left(e^{\tilde{\kappa}(-M)} - e^{-\tilde{\kappa} \tau} \right) \right. \\
& \left. + \frac{(\tilde{\beta} + \tilde{\kappa}) e^{-\tilde{\kappa} \tau}}{\tilde{\beta} \tilde{\kappa} (\tilde{\beta} + \tilde{\kappa})} \left(\tilde{\alpha} e^{\tau(\tilde{\beta} + \tilde{\kappa})} + \tilde{\beta} \tilde{N} \right) - \frac{e^{\tilde{\kappa}(-T)}}{\tilde{\beta} \tilde{\kappa} (\tilde{\beta} + \tilde{\kappa})} \tilde{\alpha} \tilde{\beta} e^{\tau(\tilde{\beta} + \tilde{\kappa})} + \tilde{\beta} \tilde{N} (\tilde{\beta} + \tilde{\kappa}) + \tilde{\alpha} \tilde{\kappa} e^{T(\tilde{\beta} + \tilde{\kappa})} \right] \}. \quad (17)
\end{aligned}$$

$$\begin{aligned}
\widetilde{TC2}(\tau) = & \frac{1}{T} \left\{ \epsilon_o + \frac{H_r \tilde{\alpha}}{\tilde{\beta} \tilde{\lambda} (\tilde{\beta} + \tilde{\lambda})} \left(\tilde{\beta} e^{\tau(\tilde{\beta} + \tilde{\lambda})} - (\tilde{\beta} + \tilde{\lambda}) e^{\tilde{\beta} \tau} + \tilde{\lambda} \right) + H_o \left[\frac{\tilde{N} - \tilde{N} e^{-\tilde{\kappa} \tau}}{\tilde{\kappa}} \right. \right. \\
& \left. \left. + \frac{(\tilde{\beta} + \tilde{\kappa}) e^{-\tilde{\kappa} \tau}}{\tilde{\beta} \tilde{\kappa} (\tilde{\beta} + \tilde{\kappa})} \left(\tilde{\alpha} e^{\tau(\tilde{\beta} + \tilde{\kappa})} + \tilde{\beta} \tilde{N} \right) - \frac{e^{\tilde{\kappa}(-T)}}{\tilde{\beta} \tilde{\kappa} (\tilde{\beta} + \tilde{\kappa})} \left(\tilde{\alpha} \tilde{\beta} e^{\tau(\tilde{\beta} + \tilde{\kappa})} + \tilde{\beta} \tilde{N} (\tilde{\beta} + \tilde{\kappa}) + \tilde{\alpha} \tilde{\kappa} e^{T(\tilde{\beta} + \tilde{\kappa})} \right) \right] \\
& + \epsilon_p \left[\frac{\tilde{\lambda} \tilde{\alpha}}{\tilde{\beta} \tilde{\lambda} (\tilde{\beta} + \tilde{\lambda})} \left(\tilde{\beta} e^{\tau(\tilde{\beta} + \tilde{\lambda})} - (\tilde{\beta} + \tilde{\lambda}) e^{\tilde{\beta} \tau} + \tilde{\lambda} \right) + \tilde{\kappa} \left(\frac{\tilde{N} - \tilde{N} e^{-\tilde{\kappa} \tau}}{\tilde{\kappa}} + \frac{(\tilde{\beta} + \tilde{\kappa}) e^{-\tilde{\kappa} \tau}}{\tilde{\beta} \tilde{\kappa} (\tilde{\beta} + \tilde{\kappa})} \left(\tilde{\alpha} e^{\tau(\tilde{\beta} + \tilde{\kappa})} + \tilde{\beta} \tilde{N} \right) \right. \right. \\
& \left. \left. - \frac{e^{\tilde{\kappa}(-T)}}{\tilde{\beta} \tilde{\kappa} (\tilde{\beta} + \tilde{\kappa})} \left(\tilde{\alpha} \tilde{\beta} e^{\tau(\tilde{\beta} + \tilde{\kappa})} + \tilde{\beta} \tilde{N} (\tilde{\beta} + \tilde{\kappa}) + \tilde{\alpha} \tilde{\kappa} e^{T(\tilde{\beta} + \tilde{\kappa})} \right) \right] \right\} \\
& + \theta \epsilon_p \left[\frac{e^{\tilde{\kappa}(-M)}}{\tilde{\beta} \tilde{\kappa} (\tilde{\beta} + \tilde{\kappa})} \left(\tilde{\alpha} \tilde{\beta} e^{\tau(\tilde{\beta} + \tilde{\kappa})} + \tilde{\beta} \tilde{N} (\tilde{\beta} + \tilde{\kappa}) + \tilde{\alpha} \tilde{\kappa} e^{M(\tilde{\beta} + \tilde{\kappa})} \right) \right. \\
& \left. - \frac{e^{\tilde{\kappa}(-T)}}{\tilde{\beta} \tilde{\kappa} (\tilde{\beta} + \tilde{\kappa})} \left(\tilde{\alpha} \tilde{\beta} e^{\tau(\tilde{\beta} + \tilde{\kappa})} + \tilde{\beta} \tilde{N} (\tilde{\beta} + \tilde{\kappa}) + \tilde{\alpha} \tilde{\kappa} e^{T(\tilde{\beta} + \tilde{\kappa})} \right) \right] - \left[\frac{\tilde{\alpha} \vartheta \epsilon_s}{\tilde{\beta}^2 T} \left(e^{\tilde{\beta} M} (\tilde{\beta} M - 1) + 1 \right) \right] \}. \quad (18)
\end{aligned}$$

$$\begin{aligned}
\widetilde{TC3}(\tau) = & \frac{1}{T} \left\{ \epsilon_o + \frac{H_r \tilde{\alpha}}{\tilde{\beta} \tilde{\lambda} (\tilde{\beta} + \tilde{\lambda})} \left(\tilde{\beta} e^{\tau(\tilde{\beta} + \tilde{\lambda})} - (\tilde{\beta} + \tilde{\lambda}) e^{\tilde{\beta} \tau} + \tilde{\lambda} \right) + H_o \left[\frac{\tilde{N} - \tilde{N} e^{-\tilde{\kappa} \tau}}{\tilde{\kappa}} \right. \right. \\
& \left. \left. + \frac{(\tilde{\beta} + \tilde{\kappa}) e^{-\tilde{\kappa} \tau}}{\tilde{\beta} \tilde{\kappa} (\tilde{\beta} + \tilde{\kappa})} \left(\tilde{\alpha} e^{\tau(\tilde{\beta} + \tilde{\kappa})} + \tilde{\beta} \tilde{N} \right) - \frac{e^{\tilde{\kappa}(-T)}}{\tilde{\beta} \tilde{\kappa} (\tilde{\beta} + \tilde{\kappa})} \left(\tilde{\alpha} \tilde{\beta} e^{\tau(\tilde{\beta} + \tilde{\kappa})} + \tilde{\beta} \tilde{N} (\tilde{\beta} + \tilde{\kappa}) + \tilde{\alpha} \tilde{\kappa} e^{T(\tilde{\beta} + \tilde{\kappa})} \right) \right] \\
& + \epsilon_p \left[\frac{\tilde{\lambda} \tilde{\alpha}}{\tilde{\beta} \tilde{\lambda} (\tilde{\beta} + \tilde{\lambda})} \left(\tilde{\beta} e^{\tau(\tilde{\beta} + \tilde{\lambda})} - (\tilde{\beta} + \tilde{\lambda}) e^{\tilde{\beta} \tau} + \tilde{\lambda} \right) + \tilde{\kappa} \left(\frac{\tilde{N} - \tilde{N} e^{-\tilde{\kappa} \tau}}{\tilde{\kappa}} + \frac{(\tilde{\beta} + \tilde{\kappa}) e^{-\tilde{\kappa} \tau}}{\tilde{\beta} \tilde{\kappa} (\tilde{\beta} + \tilde{\kappa})} \left(\tilde{\alpha} e^{\tau(\tilde{\beta} + \tilde{\kappa})} + \tilde{\beta} \tilde{N} \right) \right. \right. \\
& \left. \left. - \frac{e^{\tilde{\kappa}(-T)}}{\tilde{\beta} \tilde{\kappa} (\tilde{\beta} + \tilde{\kappa})} \left(\tilde{\alpha} \tilde{\beta} e^{\tau(\tilde{\beta} + \tilde{\kappa})} + \tilde{\beta} \tilde{N} (\tilde{\beta} + \tilde{\kappa}) + \tilde{\alpha} \tilde{\kappa} e^{T(\tilde{\beta} + \tilde{\kappa})} \right) \right] \right\} \\
& - \vartheta \epsilon_s \left(\frac{\tilde{\alpha}}{\tilde{\beta}} (M - T) (e^{\tilde{\beta} T} - 1) + \frac{\tilde{\alpha}}{\tilde{\beta}^2} (e^{\tilde{\beta} T} (\tilde{\beta} T - 1) + 1) \right) \}. \quad (19)
\end{aligned}$$

In above functions, use $T = \frac{1}{\tilde{\beta} + \tilde{\kappa}} \log \left(e^{\tilde{\beta} \tau + \tilde{\kappa} \tau} + \frac{\tilde{\beta} \tilde{N}}{\tilde{\alpha}} + \frac{\tilde{\kappa} \tilde{N}}{\tilde{\alpha}} \right)$ (see Eq 7).

Let us take fuzzy parameters $\tilde{\alpha}$, $\tilde{\beta}$, $\tilde{\lambda}$ and $\tilde{\kappa}$ as triangular fuzzy numbers $(\tilde{\alpha}1, \tilde{\alpha}2, \tilde{\alpha}3)$, $(\tilde{\beta}1, \tilde{\beta}2, \tilde{\beta}3)$, $(\tilde{\lambda}1, \tilde{\lambda}2, \tilde{\lambda}3)$, and $(\tilde{\kappa}1, \tilde{\kappa}2, \tilde{\kappa}3)$ respectively. Then, using Eqs 17, 18 and 19, we obtain TCi_j ($i = 1, 2, 3$ $j = 1, 2, 3$) by replacing $\tilde{\alpha}$ by α_j , $\tilde{\beta}$ by β_j , $\tilde{\lambda}$ by λ_j and $\tilde{\kappa}$ by κ_j in $\widetilde{TC}i$. Now, by Graded Mean Integration Representation Method

$$GTCi = \frac{1}{6} (TCi_1 + 4 * TCi_2 + TCi_3), \quad (20)$$

we get the defuzzified total cost functions $GTC1$, $GTC2$ and $GTC3$.

In the similar fashion, the total cycle time can be defuzzified as

$$GT = \frac{1}{6} (T1 + 4T2 + T3), \quad (21)$$

such that T_j ($j = 1, 2, 3$) can be obtained by replacing $\tilde{\alpha}$ by α_j , $\tilde{\beta}$ by β_j , $\tilde{\lambda}$ by λ_j and $\tilde{\kappa}$ by κ_j in Eq 7.

4. Solution procedure

Our objective is to find the minimal total cost in each case. The necessary and sufficient conditions for $GTC_i(\tau)$ is minimal are $\frac{dGTC_i(\tau)}{d\tau} = 0$ and $\frac{d^2GTC_i(\tau)}{d\tau^2} > 0$ ($i = 1, 2, 3$). So, we have to find

- (i) τ_1^* such that $\frac{dGTC_1(\tau_1^*)}{d\tau} = 0$ and $\frac{d^2GTC_1(\tau_1^*)}{d\tau^2} > 0$
- (ii) τ_2^* such that $\frac{dGTC_2(\tau_2^*)}{d\tau} = 0$ and $\frac{d^2GTC_2(\tau_2^*)}{d\tau^2} > 0$
- (iii) τ_3^* such that $\frac{dGTC_3(\tau_3^*)}{d\tau} = 0$ and $\frac{d^2GTC_3(\tau_3^*)}{d\tau^2} > 0$.

Next, find the corresponding GT_i^* from the equation (21) just by replacing τ by τ_i^* ($i = 1, 2, 3$).

Algorithm to find the optimal solution

Among all the minimal solutions the optimal solution can be found as follows:

Step 1 If $M \leq \tau_1^* \leq GT_1^*$, then set $\tau^* = \tau_1^*$, $GT^* = GT_1^*$ and $GTC^*(\tau) = GTC_1(\tau^*)$

Step 2 If $\tau_2^* < M \leq GT_2^*$, then set $\tau^* = \tau_2^*$, $GT^* = GT_2^*$ and $GTC^*(\tau) = GTC_2(\tau^*)$

Step 3 If $\tau_3^* < GT_3^* < M$, then set $\tau^* = \tau_3^*$, $GT^* = GT_3^*$ and $GTC^*(\tau) = GTC_3(\tau^*)$

Step 4 If all the three steps fail, then set $GTC^*(\tau) = \min\{GTC_1(\tau_1^*), GTC_2(\tau_2^*), GTC_3(\tau_3^*)\}$ and $\tau^* = \operatorname{argmin}\{GTC_1(\tau_1^*), GTC_2(\tau_2^*), GTC_3(\tau_3^*)\}$. GT^* can be find from the corresponding τ^* from the Eq 21.

Finally, the optimal solutions are τ^* , GT^* & $GTC^*(\tau)$.

5. Numerical examples

Example 1 [Case 1 ($M \leq \tau \leq T$)]

$\epsilon_o = 1600$, $\epsilon_p = 10$, $\epsilon_s = 16$, $H_o = 1$, $H_r = 4$, $M = 0.25$, $\theta = 0.16$, $\vartheta = 0.12$, $\mathbb{N} = 120$, $(\tilde{\alpha}_1, \tilde{\alpha}_2, \tilde{\alpha}_3) = (1500, 2000, 2500)$, $(\tilde{\beta}_1, \tilde{\beta}_2, \tilde{\beta}_3) = (0.2, 0.4, 0.6)$, $(\tilde{\lambda}_1, \tilde{\lambda}_2, \tilde{\lambda}_3) = (0.06, 0.08, 0.1)$, and $(\tilde{\kappa}_1, \tilde{\kappa}_2, \tilde{\kappa}_3) = (0.1, 0.2, 0.3)$.

Solution The optimal solution is $\tau^* = 0.38698$, $GT^* = 0.435557$ and $GTC^* = 5784.98$.

Example 2 [Case 2 ($\tau < M \leq T$)]

$\epsilon_o = 1630$, $\epsilon_p = 15$, $\epsilon_s = 22$, $H_o = 5$, $H_r = 12$, $M = 0.18$, $\theta = 0.2$, $\vartheta = 0.12$, $\mathbb{N} = 300$, $(\tilde{\alpha}_1, \tilde{\alpha}_2, \tilde{\alpha}_3) = (350, 850, 1350)$, $(\tilde{\beta}_1, \tilde{\beta}_2, \tilde{\beta}_3) = (0.4, 0.6, 0.8)$, $(\tilde{\lambda}_1, \tilde{\lambda}_2, \tilde{\lambda}_3) = (0.1, 0.12, 0.14)$, and $(\tilde{\kappa}_1, \tilde{\kappa}_2, \tilde{\kappa}_3) = (0.3, 0.4, 0.5)$.

Solution The optimal solution is $\tau^* = 0.140665$, $GT^* = 0.449989$ and $GTC^* = 6541.33$.

Example 3 [Case 3 ($M > T$)]

$\epsilon_o = 2830$, $\epsilon_p = 15$, $\epsilon_s = 22$, $H_o = 5$, $H_r = 11$, $M = 0.35$, $\theta = 0.2$, $\vartheta = 0.15$, $\mathbb{N} = 1000$
 $(\tilde{\alpha}1, \tilde{\alpha}2, \tilde{\alpha}3) = (3750, 4250, 4750)$, $(\tilde{\beta}1, \tilde{\beta}2, \tilde{\beta}3) = (0.4, 0.6, 0.8)$, $(\tilde{\lambda}1, \tilde{\lambda}2, \tilde{\lambda}3) = (0.1, 0.2, 0.3)$,
 and $(\tilde{\kappa}1, \tilde{\kappa}2, \tilde{\kappa}3) = (0.2, 0.4, 0.6)$.

Solution. The optimal solution is $\tau^* = 0.0609184$, $GT^* = 0.262608$ and $GTC^* = 14609.4$.

6. Sensitivity analysis

Sensitivity of parameter θ

From the Table 2 and Figures 2 and 3, we conclude that as the rate of interest on payable amount θ increases; (a) the inventory time of RW (τ) decreases, (b) the total cycle time (GT) decreases, and (c) the total inventory cost (GTC) increases significantly.

Table 2. Sensitivity of θ on inventory model.

Parameter	Value	τ	GT	GTC
θ	0.16	0.38698	0.435557	5784.98
	0.17	0.385074	0.433703	5794.08
	0.18	0.383209	0.431888	5803.04
	0.19	0.381383	0.430112	5811.85
	0.2	0.379596	0.428373	5820.52

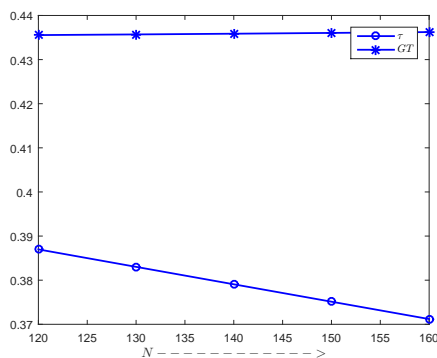


Figure 2. Effect of sensitivity of \mathbb{N} on τ and GT .

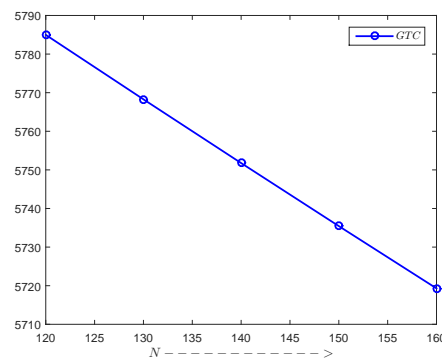


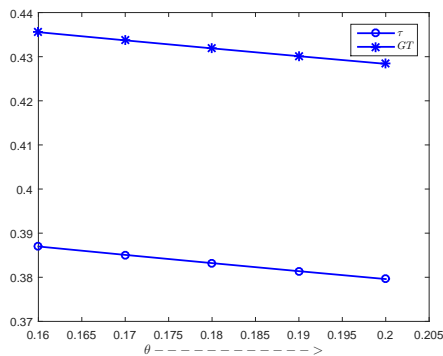
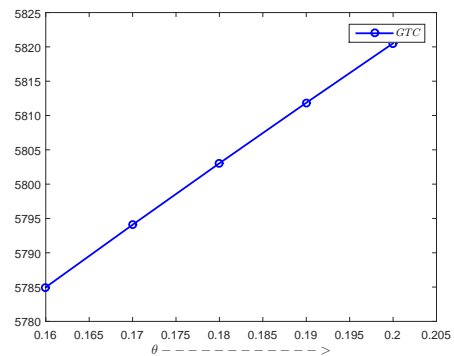
Figure 3. Effect of sensitivity of \mathbb{N} on GTC .

Sensitivity of parameter \mathbb{N}

From the Table 3 and Figures 4 and 5, we conclude that as the storage capacity \mathbb{N} of owned warehouse (OW) increases; (a) the inventory time of RW (τ) decreases, (b) the total cycle time (GT) decreases very slowly, and (c) the total inventory cost (GTC) decreases significantly.

Table 3. Sensitivity of \mathbb{N} on inventory model.

Parameter	Value	τ	GT	GTC
\mathbb{N}	120	0.38698	0.435557	5784.98
	130	0.383021	0.435704	5768.28
	140	0.37907	0.435867	5751.77
	150	0.375125	0.436045	5735.44
	160	0.371188	0.436238	5719.3

**Figure 4.** Effect of sensitivity of θ on τ and GT .**Figure 5.** Effect of sensitivity of θ on GTC .

Sensitivity of parameter ϵ_o

From the Table 4 and Figures 6 and 7, we conclude that as the ordering cost ϵ_o increases; (a) the inventory time of RW (τ) increases, (b) the total cycle time (GT) increases, and (c) the total inventory cost (GTC) increases.

Table 4. Sensitivity of ϵ_o on inventory model.

Parameter	Value	τ	GT	GTC
ϵ_o	1600	0.38698	0.435557	5784.98
	1700	0.399225	0.447474	6011.61
	1800	0.411031	0.458966	6232.37
	1900	0.422435	0.470068	6447.76
	2000	0.43347	0.480813	6658.2

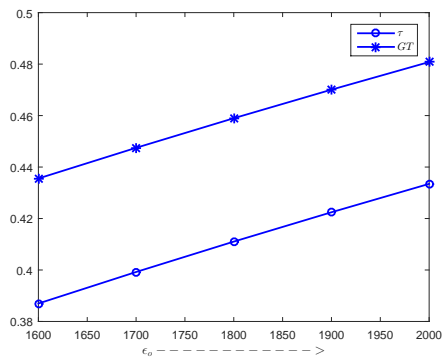


Figure 6. Effect of sensitivity of ϵ_0 on τ and GT .

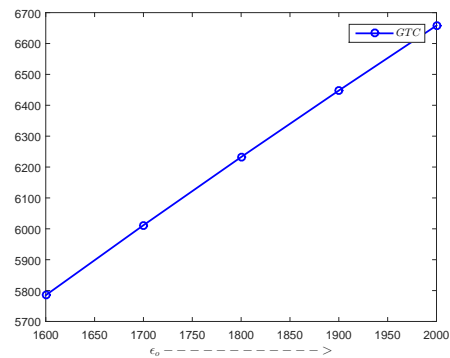


Figure 7. Effect of sensitivity of ϵ_0 on GTC .

Sensitivity of parameter ϵ_s

From the Table 5 and Figures 8 and 9, we conclude that as the selling price ϵ_s increases; (a) the inventory time of RW (τ) decreases, (b) the total cycle time (GT) decreases, and (c) the total inventory cost (GTC) decreases.

Table 5. Sensitivity of ϵ_s on inventory model.

Parameter	Value	τ	GT	GTC
ϵ_s	16	0.38698	0.435557	5784.98
	17	0.385967	0.434571	5766.41
	18	0.384951	0.433583	5747.79
	19	0.383931	0.432591	5729.14
	20	0.382909	0.431596	5710.44

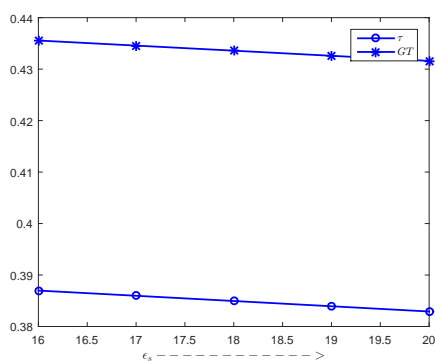


Figure 8. Effect of sensitivity of ϵ_s on τ and GT .

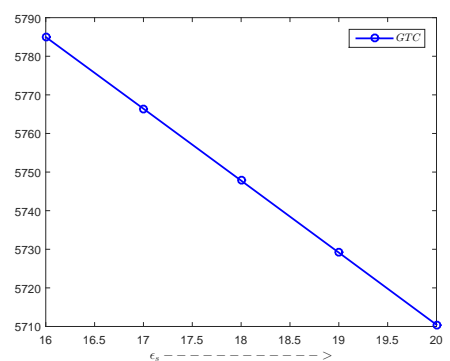


Figure 9. Effect of sensitivity of ϵ_s on GTC .

Sensitivity of parameter M

From the Table 6 and Figures 10 and 11, we conclude that as trade credit period M increases; (a) the inventory time of RW (τ) decreases, but increases after certain trade credit period, (b) the total cycle time (GT) decreases, but increases after certain trade credit period, and (c) the total inventory cost (GTC) decreases.

Table 6. Sensitivity of M on inventory model.

Parameter	Value	τ	GT	GTC
M	0.25	0.38698	0.435557	5784.98
	0.3	0.386447	0.435038	5579.66
	0.35	0.385468	0.434086	5367.31
	0.4	0.383983	0.432641	5089.58
	0.45	0.392559	0.440986	4926.0

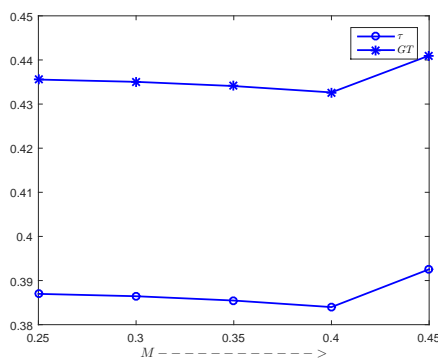


Figure 10. Effect of sensitivity of M on τ and GT .

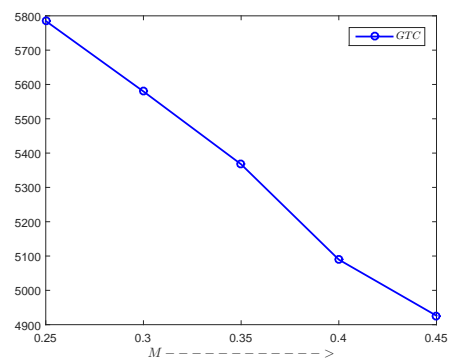


Figure 11. Effect of sensitivity of M on GTC .

Sensitivity of parameter H_r

From the Table 7 and Figures 12 and 13, we conclude that as trade credit period M increases; (a) the inventory time of RW (τ) decreases, (b) the total cycle time (GT) decreases, and (c) the total inventory cost (GTC) decreases.

Table 7. Sensitivity of H_r on inventory model.

Parameter	Value	τ	GT	GTC
H_r	4	0.38698	0.435557	5784.98
	5	0.359275	0.408604	6156.99
	6	0.336409	0.386369	6497.75
	7	0.317111	0.367609	6812.86
	8	0.300533	0.351499	7106.41

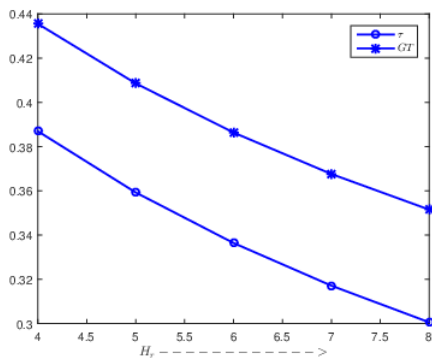


Figure 12. Effect of sensitivity of H_r on τ and GT .

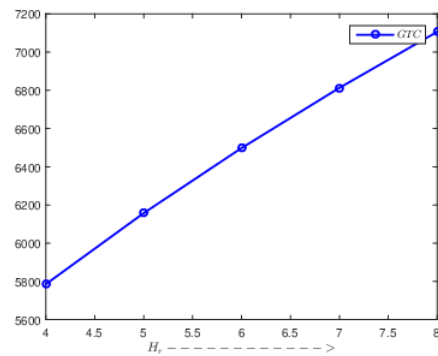


Figure 13. Effect of sensitivity of H_r on GTC .

7. Conclusions

The inventory management of items having imprecise demand and deterioration is quite relevant in present business. So, we have developed a Two-Warehouse inventory model with a Trade Credit offer for the items following fuzzy demand and fuzzy deterioration. While developing the model we considered no shortages and the holding cost of items in RW is higher than of OW, as it provides better preserving facility and includes transportation charges. Furthermore, triangular fuzzy numbers and Graded Mean Integration Representation Method is used. The mathematical model is validated with examples in different cases arise due to trade credit offer. Moreover, the sensitivity behavior of different parameters are examined and are presented in the form of tables and figures. This article can be extended by incorporating shortages with allowance of backlogging. Also, one may include different types of demand functions with deterioration under inflation and time value of money.

Conflict of interest

The authors declare no conflict of interest.

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