



Research article

Present value optimization of two-echelon supply chains with trade credit and lot-splitting under a discounted cash flow framework

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Appendix A. Proof of $\partial^2 HC(T, k)/\partial T^2 > 0$

Consider the holding-cost component,

$$HC(T, k) = \sum_{i=0}^{k-1} \int_{t_i}^{t_{i+1}} hI(t) e^{-Rt} dt,$$

where the delivery epochs are

$$t_i = \frac{iT}{k}, \quad i = 0, 1, \dots, k.$$

On each interval $[ti, ti+1)$, the inventory trajectory is

$$I(t) = D \left(\frac{(i+1)T}{k} - t \right).$$

Hence,

$$HC(T, k) = \sum_{i=0}^{k-1} \int_{t_i}^{t_{i+1}} hD \left(\frac{(i+1)T}{k} - t \right) e^{-Rt} dt.$$

Let

$$H_i(T) = \int_{t_i}^{t_{i+1}} hD \left(\frac{(i+1)T}{k} - t \right) e^{-Rt} dt, \quad i = 0, 1, \dots, k-1,$$

so that

$$HC(T, k) = \sum_{i=0}^{k-1} H_i(T).$$

Applying Leibniz's rule,

$$\frac{dH_i(T)}{dT} = f(t_{i+1}, T) \frac{dt_{i+1}}{dT} + \int_{t_i}^{t_{i+1}} \frac{\partial}{\partial T} f(t, T) dt,$$

where

$$f(t, T) = hD \left(\frac{(i+1)T}{k} - t \right) e^{-Rt}.$$

Since

$$t_i = \frac{iT}{k}, \quad \frac{dt_i}{dT} = \frac{i}{k}, \quad t_{i+1} = \frac{(i+1)T}{k}, \quad \frac{dt_{i+1}}{dT} = \frac{i+1}{k},$$

and

$$I(t_{i+1}) = D \left(\frac{(i+1)T}{k} - \frac{(i+1)T}{k} \right) = 0,$$

the upper-boundary term vanishes. Moreover,

$$I(t_i) = D \left(\frac{(i+1)T}{k} - \frac{iT}{k} \right) = D \frac{T}{k},$$

and

$$\frac{\partial}{\partial T} \left(\frac{(i+1)T}{k} - t \right) = \frac{i+1}{k}.$$

Therefore,

$$\frac{dH_i(T)}{dT} = \frac{hD(i+1)}{k} \int_{t_i}^{t_{i+1}} e^{-RT} dt - \frac{hDiT}{k^2} e^{-Rt_i}.$$

Using

$$\int_{t_i}^{t_{i+1}} e^{-RT} dt = \frac{e^{-Rt_i} - e^{-Rt_{i+1}}}{R},$$

we obtain

$$\frac{dH_i(T)}{dT} = \frac{hD(i+1)}{kR} (e^{-Rt_i} - e^{-Rt_{i+1}}) - \frac{hDiT}{k^2} e^{-Rt_i}.$$

Differentiating once more gives

$$\frac{d^2 H_i(T)}{dT^2} = \frac{hDR}{k^2} e^{-Rt_i/k} \left(e^{-RT/k} - 1 + \frac{RT}{k} \right).$$

Hence,

$$\frac{\partial^2 HC(T, k)}{\partial T^2} = \sum_{i=0}^{k-1} \frac{d^2 H_i(T)}{dT^2} = \sum_{i=0}^{k-1} \frac{hDR}{k^2} e^{-Rt_i/k} \left(e^{-RT/k} - 1 + \frac{RT}{k} \right).$$

To establish positivity, let

$$x = \frac{RT}{k} > 0.$$

Then,

$$e^x > 1+x \quad (x > 0),$$

which implies

$$e^{-x} > 1-x,$$

and hence

$$e^x - 1 + x > 0.$$

Because

$$h > 0, \quad D > 0, \quad R > 0, \quad k > 0,$$

and

$$e^{-Rt_i/k} > 0,$$

every term in the above summation is strictly positive. Therefore,

$$\frac{\partial^2 HC(T, k)}{\partial T^2} > 0, \quad \forall T > 0,$$

which establishes eq (21).



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